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HOME OF THE NEEDLE POINT TYPE

AUSTIN TRIAL GROUNDS

Mr. and Mrs. A. H. AUSTIN, Props., 356 North Freedom Street, Ravenna, Ohio

1930-1931 Price List of Gladiolus Bulbs

Austin Gladiolus Bulbs are thoroughly semesan or otherwise treated for disease prevention before planting. Well grown, carefully harvested, properly cured and correctly stored.

TERMS:—Cash with order; or 25 per cent. deposit, balance C. O. D. at time of shipment. Remit by Postal Money Order from Canada and other foreign countries. U. S. postage stamps of one and two cent denominations and only the fractional part of a dollar accepted.

DISCOUNTS:—On orders of \$5.00 to \$15.00 a discount of 10 per cent. in bulbs of your selection; a discount of 15 per cent. on orders of \$15.00 to \$25.00 in bulbs, and on a \$25.00 order deduct \$5.00 cash.

WRITE US for discount on large quantities.

TEST OFFERS, SPECIALS AND COLLECTIONS are not subject to discount.

SUBSTITUTIONS:—If sold out of any size ordered, we will substitute either a larger or a size smaller (the next smaller if possible) in quantity to cover the difference in price. If you object to this, please so state, or if you prefer some other variety instead, mention it and we will try to please you.

ALL QUOTATIONS are made subject to prior sale.

PRICES given in this list cancel all previous quotations.

Shipment:—Orders filled in rotation and shipped when weather permits, mostly in March and April.

CHARGES PREPAID:—All orders amounting to \$1.00 or more will be delivered prepaid to all points reached by Parcel Post. On orders of less than \$1.00, add 25 cents. If shipment does not arrive in satisfactory condition, please notify us at once.

Make all checks, drafts or money orders payable to Austin Trial Grounds, and address all orders from this catalog to

AUSTIN TRIAL GROUNDS,
356 North Freedom Street,
RAVENNA, OHIO

A Personal Word About Austin Originations

1931 Marks our Forty-fourth Year of Gladiolus Growing
and

Our Prize Winnings Prove our Progress

At the Ohio State Society Gladiolus Exhibition at Columbus, Ohio we were awarded the First, Second and Third Monetary prizes for Most Meritorious Seedlings and also the Ohio State Society Gold Medal, Silver Medal and Bronze Medal for the Most Outstanding Seedlings of any type. Six ribbons on three spikes of bloom.

At the Mahoning Gladiolus Show in Youngstown, Ohio, we were awarded the monetary prize for Best Seedling of the Large-Flowered Type and also the Home Savings and Loan Company's Fifty Dollar Silver Challenge Cup for the Most Meritorious Seedling in the Show.

The Klivan Brothers', Youngstown, Ohio, Silver Basket was another winning of Austin Originations, also Ribbons. At Garden Clubs, Blue ribbons wherever exhibited in competition.

Our 1930-31 Introductions, of which stocks are limited, are offered in three sizes only:—

LARGE, meaning 1 $\frac{1}{4}$ inches and up in diameter.

MEDIUM, meaning $\frac{3}{4}$ inches and over in diameter.

SMALL, meaning $\frac{3}{4}$ inches down in diameter.

Our sizes run large whenever possible.

In pricing varieties this year we have taken into consideration the general business conditions and made prices as low as quantity and quality permit to enable people to test our NEW ORIGINATIONS and to use Gladiolus plentifully as an economic enjoyment in the home and at the show.

Our thorough cultivation and irrigation brought us blooms of large size and strong plump bulbs. We never had better ones.

Among the large sized ones THE BLIMP has furnished us good 6-inch blooms with 8 to 10 open. Its good placement on a slender graceful spike, give it an aerial appearance worthy its name.

IVER'L with large blooms of purest white, even to the pollen, has proven its value for both exhibition and commercial use.

GARDEN SPRITE, having tip markings is not only unusual but very beautiful and has every good Gladiolus quality.

The brilliant color, good size, substance and earliness of OHIO STATE place it in the class of early commercials.

STREAK-O-SUNSHINE is early too, and its straight creamy spike of good height with well placed 4-inch blooms having good substance and many open is a worthy commercial that is rare. ORIENTAL SILK looks like semi-double roses, while SILVER THREAD carrying six large blooms reminds one of Poinsettias. Mr. G. W. Thacker says "Paisley is slightly on the order of Mother Machree", but we think it goes one better for it is gray when weather is cool and a lovely smoky or purplish eosine-pink when warm. It's tall spike with many flowers open catches the eye.

RADIANT ORANGE and WELCOME, in basket arrangement won a silver cup. WELCOME has a fine tall spike and several large ruffled blooms open.

We withdrew SUSANNE WORDEN from sale for increase of stock but can now furnish it again. THE CROOK gave us large 6 $\frac{1}{2}$ -inch blooms of good substance and wonderful beauty, but nearly all the spikes were crooked; however some people like the waived ones best for artistic arrangement.

The magnificent variety, Dora Gill, was named for Mrs. Kermode F. Gill who, through untiring effort merged many Garden Clubs into one organization, The Garden Club of Ohio of which she is President. It was named publicly at the great Gladiolus Show in Cleveland auditorium August 29, 1930 where Mrs. Austin served as Supervisor of Judges.

GENERAL LIST

5 at the dozen rate, 25 at the 100 rate, 250 at the 100 rate. Bulbs or bulblets

	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets Per	
Arabia (Hin). The Black One.....	1	.10							
	12	.60	.50	.40	.30	.20	.10	100	.25
Austinette, (A) Miniature La France pink for all dainty uses.....	1	1.00	.80	.70	.50	.35	.25	12	1.25
	12	8.00	6.50	5.00	4.00	2.75	1.50	100	5.00
Bold Winner (Bal.) Burnt orange, immense size.....	1	.15	.12	.10					
	12	1.25	1.00	.85	.70	.60	.50	100	.40
Buddy Worden (A) Orange-pink.....	1	.10	.08	.07					
	12	.50	.40	.30	.20	.15	.10	100	.10
	100	3.00	2.50	2.00	1.60	1.25	.90	1000	.75
B. L. Smith, Lavender.....	12	.55	.45	.35	.25	.15	.10	100	.15
Evelyn Kirtland (A) Pink.....	1	.10	.08						
	12	.50	.40	.30					
Crimson Glow.....	12	.50	.40	.30				100	.10
Garden Sprite (A) Creamy white, tips of pe- tals dotted shrimp pink, extra fine.....	1	1.00	.75	.60					
Gloriana (Bet) Tall salmon, many open.....	1	.15	.12	.10					
	12	1.20	1.00	.80	.60	.40	.20		
Gold Eagle (A) Early-Blooms from bulblets								12	.10
	1	.10	.08	.07				100	.40
	12	.80	.70	.50	.40	.30	.20	1000	1.00
	100	6.00	4.50	3.50	2.40	1.60	1.00		
Golden Dream (G) Tall yellow.....	1	.15	.12	.10					
	12	1.40	1.20	1.00	.70	.75	.50	1000	2.00
Gretchen Zang (A) Salmon-pink.....	12	.50	.40	.30					
Helen Howard (A) Buff flushed coral, extra good commercial.....	1							12	.15
	12				.50	.40	.30		
	100				4.00	3.00	2.00	1000	2.00
Henry Ford (D).....	1	.10							
	12	.50	.40	.30				100	.10
Herada (A) Mauve.....	1	.10	.08	.07					
High Nye (A) Old rose.....	12				.45	.35	.25	100	.30
Illuminator (H) Large red, resists drought	1	.10	.08	.07				25	.15
	12	.50	.40	.35	.30	.25	.20	1000	1.00
	100	4.00	3.00	2.00	1.25	.90	.75		
Iver'l (A) Pure white, even to the pollen, large good substance, fine spike, good com- mercial.....	1	1.50	1.25	1.00	.75	.50	.30	12	1.00
	12	12.00	10.00	8.00	6.00	4.00	2.00	100	6.00
	100	90.00	70.00	50.00	30.00	15.00	10.00	1000	40.00
Los Angeles (Hou.) Salmon-pink.....	1	.10	.08	.07					
	12				.20	.15	.10	1000	.60
Lacinatus (K) Pink.....	1	.10	.08	.07					
	12	.50	.40	.30	.20	.15	.10	1000	.50
Marion Koch (A) Needle-point. Petals rolled to sharp point at tips, 5-inch blooms, pink tips shading lighter to center, wonderful when well grown.....	1	.50	.40	.30	.20	.15	.10	15	.25
	12	5.00	4.00	3.00	2.00	1.50	1.00	100	1.25
	100	35.00	25.00	20.00	15.00	10.00	7.00	1000	5.00
Milady Imogene (A) Pr. Hybrid. Pure white blooms of medium size daintily frilled. Early.....	1	.25	.20	.15	.10	.08		15	.20
	12	2.00	1.50	1.25	1.00	.75	.60	100	.75
	100	15.00	12.00	10.00	8.00	6.00	4.00	1000	3.00
Minuet (C) Lavender.....	1	.40	.35	.25					
Miss Demure (A) White, eosine pink throat, good spike, resists drought.....	1	.10	.08	.07				50	.25
	12	.50	.40	.30	.25				
	100	4.00	3.00	2.50	2.00	1.50	1.00	1000	2.00
Mrs. F. C. Peters, (F) Orchid lavender.....	1		.10	.08					
Mrs. F. C. Hornberger (H) Late white.....	1	.15	.12	.10					
	12	1.25	1.00	.80	.60	.40	.30	1000	1.50
Ohio State (A) Double row 4 to 5 inch blooms, brilliant Begonia-rose tinted laven- der. One of the brightest of the real early varieties, prolific.....	1	1.00	.80	.60	.50	.35	.25	12	1.00
	12	8.00	6.50	5.00	4.00	3.00	2.00	100	5.00
	100	55.00	45.00	35.00	25.00	20.00	15.00		
Orange Queen (Hol) Apricot-orange.....	1	.10	.08	.07					
	12	.50	.40	.30	.25				
	100	4.00	3.00	2.50	1.80	1.20	.80	1000	.80
Oriental Silk (A). Subdued shade of deep rose, blooms of silky texture.....	1	.50	.40	.30	.25	.20	.15	12	.25
	12	5.00	4.00	3.00	2.50	2.00	1.50	100	1.00
	100				15.00	12.50	10.00	1000	6.00
Paisley (A) Grayish eosine pink, double row large blooms on tall straight spike. Edges overlaid mauvette. Prolific.....	1	1.50	1.25	1.00	.75	.50	.30	12	1.00
	12	15.00	12.50	10.00	7.50	5.00	3.00	100	5.00
Radiant Orange (A). Large blooms, bright orange so clear it is almost transparent. Good spike, many open, never flakes.....	1	.40	.30	.25	.20	.15	.10	15	.25
	12	4.00	3.00	2.50	2.00	1.50	1.00	100	.60
	100	30.00	22.00	18.00	12.00	8.00	5.00	1000	3.00
Rose-mulberry (A). Coral pink, flushed vio- let, smoky effect.....	1	.15	.12	.10	.08			25	.15
	12	1.00	.80	.60	.40	.30	.20	100	.60
	100	8.00	6.00	4.00	3.00	2.00	1.00	1000	2.50

	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets Per	
Ruffolace, White lacinated	1	.15	.10	.08				100	.15
Susanne Worden (A) Bright Tyrian-rose upper petals are lighter at center, blooms large, attract attention at a distance	1 12	.75 6.00	.60 5.00	.50 4.00	.40 3.00	.30 2.50			
Streak-O-Sunshine (A) Salmon-pink, creamy blotch, a white spike, variegated foliage	1 12	.50 5.00	.40 4.00	.30 3.00	.25 1.75	.15 1.20	.10 .75	12 100	.50 2.00
The Blimp (A) White petals edged pink, many open	1 12	1.50 12.00	1.25 9.00	1.00 7.50	.75 6.00	.50 4.50	.30 3.00	12 100	1.50 5.00
The Crook (A) Begonia-rose, immense size, pointed petals	1	.30	.30	.30					
The Flirt (A) Garnet-red	1 12	.10 1.00	.08 .80	.30 3.00	.25 2.50	.20 2.00	.15 1.50	15 100	.10 1.00
The Orchid (Sp.) Lavender, orchid form	1	.40	.30	.20	.10				
The Silver Thread (A) Scarlet, silver line on lower petals	1	.50	.40	.30	.25	.15	.10	25	.50
Tobersun (A) Needlepoint yellow, Strong plant growth, tall spike, many open, wond- erful placement	1 12 100	1.00 8.00 55.00	.80 6.50 45.00	.60 5.00 35.00	.50 4.00 25.00	.35 3.00 20.00	.25 2.00 15.00	12 100 1000	1.00 6.00 50.00
Tycko Zang (A) Large salmon-pink	1 12 100	.10 .50 3.00	.08 .40 2.50	.07 .30 2.00	.20 1.50	.15 1.25	.10 .90	100 1000	.10 .50
Wedgwood (A) Lustrous violet-purple, tall graceful spike, many open	1 12 100	.25 2.00 16.00	.20 1.50 12.00	.15 1.25 10.00	.10 .90 7.50	.08 .70 5.00	.07 .50 4.00	15 100 1000	.30 1.50 5.00
Welcome (A) Rich pink, light yellow throat, no lines, good size, substance, ruffled, tall and 6 to 8 open. One of the best, increases well, outstanding	1 12	3.00 20.00	2.00 15.00	1.50 10.00	1.00 8.00	.60 5.00	.35 4.00	1 12	.25 2.00
Yellow Treasure	100	1.75	1.40	1.10	1.00	.75	.60	1000	.40

LARGE SIZE ONLY

AFLAME (Hr.) Tall with several large rose-orange blooms open at one time, very graceful								Each	\$.35
ANNIE LAURIE (B) Shell pink, attractive								Each	.10
BALBOA, (Br.) Apricot-orange								Each	.10
BLEEDING HEART, (B) Light pink with large red blotch. Very fine								Each	2.00
BETTY NUTHALL, (Salb.) Coral-pink. Very tall								Each	.50
BERTIE SNOW, (Mair.) Extra fine lavender								Each	.50
CATHERINE COLEMAN, (C) Deep pink, tall								Each	.15
CORONADO, (Br.) White, purple feathering. Large								Each	1.25
LA PALOMA, (Dus.) Bright Orange. A wonderful flower								Each	1.25
LONGFELLOW, (Dec.) La France pink. One of the best								Each	.10
MARMORA, (Errey). Gray with Petunia blotch								Each	.25
MARY-O-MINE, (A) Crystal white. Blooms 6 to 7 inches in diameter. Each spike a bouquet in itself								Each	.50
MISS JOY, Pink, yellow throat								Each	.50
PEARL OF CALIF. (Kings) Large La France pink. 25 to 30 blooms and many open								Each	.30
PFITZER'S TRIUMPH (P) Enormous blooms of bright salmon-rose with red blotch								Each	.30
ROYAL LAVENDER (Sch.) Name describes it. A good one								Each	.50
ROZAN (A) Light pink white throat, immense size								Each	.25
VEILED BRILLIANCE, (A) Pink, creamy throat, very large has a smoky veiling								Each	.25
W. H. PHIPPS, (D). Many large salmon-pink blooms with nearly all open at one time								Each	.10

TESTIMONIALS

Portion of letter from Mr. Frank A. Platz of Executive Board of M. G. S. and whose opinion is of value:

"I would like to take this opportunity to express my opinion of your Norton seedling. It sure is a beauty. My memory gives it a high place on the score sheets. I have seen many seedlings in other gardens and in shows, acted as judge, grown a considerable number of seedlings myself, so it is only natural for me to become enthused over a real one even if it does belong to someone else."

Jack Miller of Mo., in speaking of The Crook, says:

"I tried six new varieties and like The Crook the best of all because of its beautiful color and especially the shape of the flower. Want some more for myself and friends."

Truly Jack knows a good flower when he sees it.

How would you like a genuine crook in your garden? This rascal has a \$100 flower on a 1 cent spike. We've yanked him out by the roots more than once only to relent and replant when the large, beautiful blooms faced us.

Color, Begonia-rose and carmine. He's yours for 30c.

P.S.—He likes eats and plenty of drink.



THE CROOK